



Thursday, June 27, 2019

8:00 PM- 10:00 PM

Getting To Know You - A Casual Reception

Greet Old Friends and Meet New Ones!

Come to Columbus early and get acquainted at Getting To Know You. Come as you are...casual and comfy. Renew old acquaintances and make new friends at this pre-conference social event. Light refreshments. Cash bar available.

**Getting To Know You . . . Generously Sponsored by
The Horton Group**

"Insurance Specialists for the Resale Marketplace"

Friday, June 28, 2019

8:30 AM- 9:30 AM

9:00 AM- 9:45 AM

10:00 AM- 4:00 PM

Registration

Conference Orientation

Resale Shop Bus Tour (*Optional*)

Board a NARTS "Resale Express" bus and enjoy a day filled with learning and adventure visiting NARTS member shops in Columbus. Along the way, you will enjoy a box lunch as you are transported in an air conditioned coach. This event is an opportunity to brainstorm with your peers and make new friends as you gather ideas to adapt and apply to your own shops. Tour the stores from entrance to exit, including back rooms...something we resalers are always curious about. As an added advantage, you have an opportunity to shop and pick up some fine buys for yourself and your stores.

8:00 PM- 8:30 PM

8:00 PM- 10:00 PM

Late Registration

"Sweet Treats" Dessert Party

Dessert & Entertainment. Cash Bar Available.

Saturday, June 29, 2019

8:00 AM- 8:45 AM

9:00 AM- 9:45 AM

10:00 AM- 12:30 PM

12:30 PM- 2:45 PM

3:00 PM- 5:30 PM

Evening

Continental Breakfast - Late Registration

Keynote Speaker - Diana McCarthy Ford

Vision With No Boundaries

See Conference Highlights for Details

Two Morning Workshop Sessions

Lunch and Action Auction

Two Afternoon Workshop Sessions

Free Time for You!

Saturday evening is free time to reflect and unwind. Columbus has such an abundance of restaurants, shopping and attractions you'll have fun deciding where to spend your evening and will enjoy exploring the area! Our hotel is steps from Easton Town Center, where you can stroll the cobbled walkways to shop in over 300 stores, dine, and enjoy entertainment in this classic vintage town center. They have an ever-expanding mix of diverse restaurants, a 30 screen theater, comedy club and outdoor concerts. The hotel is full of options to relax by yourself or while brainstorming with your peers. What better place to unwind in the evening than the hotel's indoor pool, or keep up with your routine in the fitness center, or schedule a message therapy session. Dine in The Private Dining Room, specializing in upscale fare paired with signature drinks or visit Herb N' Kitchen, a gourmet marketplace with a variety of selections for grab n' go. Meet friends and colleagues in the hotel lobby...or relax with room service. The evening's possibilities are endless!

Sunday, June 30, 2019

8:00 AM- 9:00 AM

9:15 AM- 10:30 AM

10:30 AM- 11:30 AM

12:00 PM- 4:00 PM

2:00 PM- 4:00 PM

2:30 PM- 3:30 PM

7:00 PM- 10:00 PM

"3 in 1" Sessions

Networking Sessions

Breakfast Buffet

SourceMart - A Resale Trade Show

Info Share - An Exchange of Printed Materials

Hospitality Hour in SourceMart

The Artistry of Fun! - Dinner & Entertainment

See Conference Highlights for Details

Monday, July 1, 2019

9:00 AM- 9:45 AM

10:00 AM- 11:30 AM

Continental Breakfast

Create Your Own Masterpiece

After being part of such an energy filled atmosphere, all of you leave Conference with pages and pages of notes. They are filled with ideas gathered from workshops, networking and shared conversations. How are you going to use what you learned? As we close *The Art of Resale*, Conference 2019, it's time to: Prioritize, Plan & Implement! Kevin Campbell will moderate this highly interactive session.

See Conference Highlights for Complete Description & Moderator Bio

11:30 AM

Closing

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Conference Highlights

Saturday Morning Keynote Speaker

Vision With No Boundaries

How many times have you had a customer say, “Well, this looks like fun,” or “I have a ton of friends, so I could easily open a store like this?” We all know that it takes a lot more than close friends as suppliers/customers and a fun attitude to really master *The Art of Resale* ... and a whole lot more than that to take it to the next level. Diana will show you how to not only think out of the box to achieve your vision, but then drag that box to the shed and burn it! This is an exciting time for our industry and there are truly no boundaries!



Diana McCarthy Ford is co-owner of [The Vault Luxury Resale](#), and oversees all of the marketing and special events for the company. She is also the brand ambassador as well as the community liaison. She starred, along with her mother and sister, in *Resale Royalty*, a popular reality TV series. The show highlighted the family dynamic as well as the day to day business of buying and selling luxury goods. Her experiences have given her a love of luxury, a knack for creating special events, and an appreciation for the finer things in life.

Sunday Evening Dinner & Entertainment

The Artistry of Fun!



Join in a fun party, complete with a delectable buffet dinner and entertainment. Enjoy our buffet as you listen to the live band. They will be with us all evening for your listening and dancing pleasure. Line dance instructors will be there after dinner when the dancing starts . . . we know the fun and music will move you to join them on the floor.

Paint your way down to the air-conditioned comfort of our ballroom for a good time!

Cash bar available.

Casual Attire . . . Artist theme dressing is encouraged: Paint splattered clothes, a French beret, artist smock or apron. OR... come dressed as a famous artist or a character from a painting! Have you always wanted to be Mona Lisa, Whistler's Mother, Napoleon, van Goeh or Andy Warhol? Now is your chance to bring out the artist in you! [Click Here](#) for some artist theme costume ideas.

The Sunday evening event IS INCLUDED in all conference registrations and full guest packages.

Monday Morning Closing Session

Create Your Own Masterpiece



After being part of such an energy filled atmosphere, all of you leave Conference with pages and pages of notes. They are filled with ideas gathered from workshops, networking and shared conversations. How are you going to use what you learned? As we close *The Art of Resale*, Conference 2019, it's time to: Prioritize, Plan & Implement! Prioritize which goals you wish to achieve from your chosen takeaways—and in what order. Create a Plan to challenge yourself to apply all that knowledge. Implement your own “masterpiece” that will make a significant difference in your business. Stimulate your brain and reframe your thought process during this highly interactive closing session. It is YOUR turn to share!

Kevin Campbell, NARTS Vice President, oversees all retail and logistics operations for seven [Sparrow's Nest Thrift Store and Donation Centers](#) and the [Community Threads Resale Superstore](#).

All eight stores are located in the Northwest suburbs of Chicago and support Home of the Sparrow, a not for profit 501(c)3 agency that provides transitional shelter and services to homeless women and children. Kevin has been with Home of the Sparrow since April of 2011. Prior to HOS, he amassed 35 years of retail management experience with Sears and Albertsons.