

President's Message

A Look Back

The checkered flag may have waved, but the momentum from the 38th Annual NARTS Conference in Indianapolis is still going strong! From start to finish, this year's Conference truly lived up to its theme! **Resale...Racing to Success** delivered high energy and innovative ideas as well as an unmatched sense of community!

As resale professionals, we gathered in the heart of Indy to refuel our knowledge, reconnect with peers, and reimagine the future of our businesses. The weekend was impactful and offered something for everyone from first time attendees to seasoned veterans.

The keynote by Curt Welte energized us before we attended our workshops, which covered the full track of resale operations. I left with not just takeaways, but real tools to implement in my store and I'm sure everyone else did too.

Between meals, SourceMart, and the ever-popular bus tour, there were endless opportunities to connect with fellow store owners, industry experts, and vendor partners. The conversations didn't stop when the sessions ended but carried on in hallways, lobbies, and elevators, proving once again that some of the best ideas come from casual chats with peers who get it!

NARTS members once again showed their generosity by bringing donation items for Project Gratitude. Together, we made a meaningful impact beyond our businesses and gave back to the greater community.

Angie Houloose's clever conference songs and interactive bus game, Andrew Harbuck's enthusiasm and comic remarks during auction, the networking sessions and the panel discussion which sparked creativity and offered practical solutions for everyday challenges, made this conference as memorable as it was meaningful. The energy, the camaraderie, and the inspiration reminded us why we do what we do, and why we do it together.

To everyone who took time out of your busy schedules to invest in yourselves and your businesses by attending, your presence made the event what it was. We did, however, definitely miss several beloved members who weren't with us this year. I also want to give a heartfelt thank-you to everyone who made this year's Conference possible: our sponsors, speakers, volunteers, and board members. I especially want to acknowledge and recognize Adele Meyer, our Executive Director, who unselfishly worked numerous hours with unparalleled dedication to guarantee a successful Conference.

Now that we are back in our stores, let's carry this momentum forward. Let's continue to race toward excellence, fueled by the power of community and the knowledge that we're stronger together.

**I can't wait to see where the road takes us next.
Until then, keep your engines running and your passion high! ♻️**



—Kreta Lee
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