



A G E N D A

Thursday, June 22, 2023

8:00 PM- 10:00 PM

Getting To Know You - A Casual Reception

Greet Old Friends and Meet New Ones!

Come to Houston early and get acquainted at this pre Conference event. Light refreshments. Cash bar available.

Getting To Know You . . . Generously Sponsored by The Horton Group

"Insurance Specialists for the Resale Marketplace"

Friday, June 23, 2023

8:30 AM- 9:30 AM

9:00 AM- 9:45 AM

10:00 AM- 4:00 PM

Registration

Conference Orientation

Resale Shop Bus Tour *(Optional)*

Board a NARTS "Resale Express" bus and enjoy a day filled with learning and adventure visiting NARTS member shops in Houston. Along the way, you will enjoy a box lunch as you are transported in an air conditioned coach. This event is an opportunity to brainstorm with your peers and make new friends as you gather ideas to adapt and apply to your own shops. Tour the stores from entrance to exit, including back rooms...something we resalers are always curious about. As an added advantage, you have an opportunity to shop and pick up some fine buys for yourself and your stores.

8:00 PM- 8:30 PM

8:00 PM- 10:00 PM

Late Registration

"Sweet Treats" Dessert Party

Dessert & Entertainment. Cash Bar Available.

Saturday, June 24, 2023

8:00 AM- 8:45 AM

9:00 AM- 9:45 AM

10:00 AM- 12:30 PM

12:30 PM- 2:45 PM

3:00 PM- 5:30 PM

Evening

Continental Breakfast - Late Registration

Keynote Speaker - Jennifer Johnson

Take a Stand for What Matters

See Conference Highlights for Details

Two Morning Workshop Sessions

Lunch and Action Auction

Afternoon Workshop & Networking Sessions

Free Time for You!

Saturday evening is free time to reflect and unwind. Houston has such an abundance of restaurants, shopping and attractions that you'll have fun deciding where to spend your evening and will enjoy exploring the area! Located in prestigious Uptown, near the Houston Galleria Mall, and situated in a park-like setting, the Omni Houston Hotel offers all the comforts and amenities of a resort with the convenience of an urban setting. When it comes to free time, the Omni is full of options to relax by yourself or with your peers. Visit the state-of-the-art, fully equipped fitness center. Or, unwind and relax in the comfort of the Mokara Spa & Salon as you're pampered with an ultimate spa experience or visit their full service hair and nail salon. Birdies Cafe & Bar serves dinner—with a wine lounge in the evening. Enjoy premium, local whiskey blends in a cozy setting that pays homage to Houston's history at La Reserve Whiskey Lounge. Or visit a Houston institution, the legendary Black Swan nightclub. Take a dip in one of the two outdoor pools. The MoonShot Bar, at the pool, offers the sparkle of spritz drinks and bright food pairings. The evenings possibilities are limitless!

Sunday, June 25, 2023

8:00 AM- 9:00 AM

9:15 AM- 10:30 AM

10:30 AM- 11:30 AM

12:00 PM- 4:00 PM

2:30 PM- 3:30 PM

7:00 PM- 10:00 PM

Guided Networking Sessions

Guided Networking Sessions

Breakfast Buffet

SourceMart - A Resale Trade Show

Hospitality Hour in SourceMart

Generously Sponsored by... The Computer Peeps

Yeehaw! It's Time to Party - *Dinner & Entertainment*

See Conference Highlights for Details

Monday, June 26, 2023

9:00 AM- 9:45 AM

10:00 AM- 11:30 AM

Continental Breakfast

Your Unlimited Ideas

After being part of such an energy filled atmosphere, all of you leave Conference with pages and pages of notes. They are filled with ideas gathered from workshops, networking and shared conversations. How are you going to use what you learned? As we close *Resale . . . No Limits*, Conference 2023, it's time to: Prioritize, Plan & Implement! You will enjoy this highly interactive session.

See Conference Highlights for Complete Description

11:30 AM

Closing

Conference Highlights

Saturday Morning Keynote Speaker - Jennifer Johnson "Take a Stand for What Matters"

Do you ever wonder why you are not attracting the right customers or consignors? Or perhaps you wonder why you never seem to connect with the right people in your life? Core values are guiding principles that guide your business, your employees, customers, and you personally as an entrepreneur. Core values will help you create a scalable organization and culture within your business in which your employees are empowered to make good decisions for the company. Core values are the backbone of your business. Jennifer will guide you through the journey on understanding the importance of core values, determining your core values, and ultimately implementing them in your business.



Jennifer Johnson and her husband Brad created *True Fashionistas* in Naples FL back in 2011. After having moved to Naples from Minnesota Jennifer saw the need for something that was a childhood dream! A resale store that melded high end with mid-market items from clothing and accessories for the family to furniture and home décor all in one store, essentially a lifestyle resale store. With experience in retail management, banking, wedding, and event planning. Jennifer had a successful wedding and event planning business and bridal shop in Minnesota, she was also a professional model, actress, and TV host. She took everything she knew and created *True Fashionistas*.

Sunday Evening Dinner & Entertainment Yeehaw! It's Time to Party



Join in a Texas size party, complete with a delectable buffet dinner and entertainment. Enjoy dinner as you listen to the music. They will be with us all evening for your listening and dancing pleasure. Western line dance instructors will be there after dinner when the dancing starts . . . we know the fun and music will move you to join them on the floor to "scoot those boots" all night!

Don your Western best—your boots and hat—and swing on down to the air-conditioned comfort of our ballroom for a kickin' good time!

Casual Attire . . . Western theme dressing is encouraged: Western jeans, shirts, vests, jackets. Cowboy boots, hats, bandanas. And don't forget the BLING—add rhinestone or sequin accessories and some glitzy jewelry! Show off your Texas Chic . . . it's your chance to bring out the Cowboy or Cowgirl in you!

Cash bar available.

The Sunday evening event IS INCLUDED in all conference registrations and full guest packages.

Monday Morning Closing Session Your Unlimited Ideas

After being part of such an energy filled atmosphere, all of you leave Conference with pages and pages of notes. They are filled with ideas gathered from workshops, networking and shared conversations. How are you going to use what you learned? As we close *Resale . . . No Limits*, Conference 2023, it's time to: **Prioritize, Plan & Implement!** **Prioritize** which goals you wish to achieve from your chosen takeaways—and in what order. Create a **Plan** to challenge yourself to apply all that knowledge. **Implement** your notes, and setup an action plan, to make a significant difference in your business. Stimulate your brain and reset your thought process during this highly interactive closing session. It is YOUR turn to share!

